

## September 2025 LAKE CRYSTAL **NEWSLETTER**

**INSIDETHIS ISSUE** 



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From the Merchandisers' Desks



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**POET App** 



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#### POET'S MISSION

Our mission is to be good stewards of the Earth by converting renewable resources to energy and other valuable goods as effectively as humanly possible.

#### POET'S VISION

Our vision is to live in a world with natural balance where we no longer take from the Earth, but rather use its enormous ability to regenerate. Where we are no longer dependent on fossil fuels, but rather rely on the power of nature and the genius of the human spirit. Where farms are the creators, and innovators are the heroes. Where we use the resources given to us in ways we believe God intended.

#### LOOKING FOR RECEIVING HOURS & BIDS?

See our current receiving hours and cash bids by scanning the QR code below and save to your smartphone's home screen:



Hours and bids subject to change without notice.

Hours also available at:

https://poet.gradable.com/market/Lake-Crystal--MN



# From the Merchandisers' Desks...



AVERAGE PRICE PROGRAMS

Fall 2025 thru Fall 2026

Delivery Period:	Oct '25 - May '26 Prog #49	Jun—Jul '26 Prog #50	Oct—Dec '26 Prog #51	Oct-Dec <b>'26</b> Prog #52	Oct-Dec '26 Prog #53 Soybeans
Futures Month:	May '26	July '26	Dec '26	Dec '26	Nov '26
Pricing Period:	Jan 2, 2026 Mar 31, 2026	Feb 2, 2026 Jun 12, 2026	Feb 2, 2026 Jun 30, 2026	Apr 15, 2026 July 15, 2026	Feb 2, 2026 Mar 31, 2026
Fee Per Bushel:	\$.05	\$.05	\$.05	\$.05	\$.08
Sign Up Deadline:	Dec 19, 2025	Jan 28, 2026	Jan 28, 2026	Apr 10, 2026	Jan 28, 2026

<sup>\*</sup>Basis must be set prior to delivery for all Average Price Contracts at locations posted bid.

We offer specialty contracts to help you pick up a premium on the current prices for nearby and future months. These contracts are available for both corn and soybeans.

The Grain Team at POET Lake Crystal wants to thank you for your continued support.

Have a Safe and Bountiful Harvest!!!

Scott Dusty Karen Randy

# From the Plant...

Your safety is important to us!

Please be mindful of your

speed the entire time you are onsite – 15 MPH.

There is NO SMOKING at any time/anywhere.





#### REMINDERS...

- Δ Please communicate with the grain buyers if you are needing to contract deliveries. If there is not a contract, deliveries will be spot sold at the close of the market day.
- $\Delta$  Anytime is a good time to confirm splits, names, and addresses. Call or stop in and go over with the grain buyers.
- △ Have your settlements deposited directly to your account with ACH/Direct Deposit! Ask for more information.
- Δ Keep the paper stacks to a minimum with e-sign options. Ask how to enroll today!
- Δ If you are directed to a certain pit, please make sure to look at the sign above the pit entrance.
- △ CHECK YOUR TICKETS BEFORE LEAVING POET ANY CHANGES TO TICKET APPLICATION MUST BE MADE WITHIN 24 HOURS

 $\Delta$  Please clean up after yourselves when dumping your corn.

NOW HIRING - CURRENT JOB OPENING LINKS FOR LAKE CRYSTAL BELOW. ASIGN-UP FOR OUR TEXTALERTS! NOTONLYWILL YOU RECEIVE THE MOST CURRENT BIDS, BUT INFORMATION REGARDING SPECIAL HOURS AND IMPORTANT INFORMATION REGARDING CORN RECEIVING.

 $\Delta$  Port-o-lets are available for your convenience.

# **NEW POET Grain App**



- Easy access to POET Grain bids and plant information
- Including phone numbers, scale hours, and discount schedules
- Contract summaries and details
- Ticket details
- Settlement summaries
- eSign capabilities



#### **Mobile Download**

Search for GRADABLE in the app store





#### **Desktop Download**

New App Users: <a href="https://app.gradable.com/profit-center/partner/poet/landing">https://app.gradable.com/profit-center/partner/poet/landing</a>
Current FBN App Users: <a href="https://app.gradable.com/profit-center/market-home">https://app.gradable.com/profit-center/market-home</a>

# **Contracting Options**

#### **Accumulator Contract**

Good contract if you think the market is headed sideways

Prices an equal amount each day above the current market; Subject to potential double obligation, subject to Knock-out and not all bushels being priced, dependent upon choosing Remainder option; (\$.05/bu. service fee on com; \$.08/bu. service fee on soybeans)

#### **Basis Contract**

Move Now, Price Basis Now, Fix Futures Later, OR

Move Later, Price Basis Now, Fix Futures Later

Lock in a favorable basis and leave the futures price open— allowing you to take advantage of a potential rise in the futures. A cash advance on your contract is also available.

#### Forward Flat Price

Move Later, Price Basis & Futures Now

Locking in a price and delivery time now not only secures a satisfactory price for your grain but also eliminates both price and basis risk.

### Hedge to Arrive Contract

Move Later, Fix Futures Now Price Basis Prior to Delivery

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The flexibility of delivery allows you to take advantage of basis appreciation. And, by fixing the futures portion of the contract, you eliminate future risk. There is no money up front required from you. (\$.01/bu./option mo., 3 cent minimum service fee).

Flex Hedge Contract

Same as Hedge to Arrive with additional flexibility to delivery to alternate locations. (\$.03/bu. additional fee if delivery is flexed).

#### **Delayed Price Contract**

Move Now, Price Basis Later, Fix Futures Later

Transferring the title of the grain to the ethanol plant on delivery eliminates storage quality risks as well as the need for on-farm storage. Without setting the basis price or fixing futures at delivery, you are able to take advantage of possible Basis and Board of Trade futures improvements. This contract is not always available or may be available for a fee.

#### Minimum Price Contract

Move Now or Later at Minimum Flat Price, Unlimited Futures Potential By locking in a minimum delivery price, you can take advantage of the potential in Board of Trade futures advances— without risking your guaranteed minimum price. Cash flow may be generated by receiving your minimum price when the grain is delivered. And, there is no money up front required by you.

#### **Premium Plus**

Move Now or Later, Price Now at Premium, Future Offer at Agreed Strike Price Get a premium on a sale made today in exchange for a firm offer with a set strike price and strike date. Get that little extra out of the market today while starting your marketing plan with an offer. Subject to potential double obligation. Subject to potential double obligation.

#### Min / Max Contract

Move Now or Later, Price Now at Lower Cost Min Price, Obtain the Value of the Difference Between the 2 Options By locking in a minimum delivery price, you can take advantage of the potential in Board of Trade futures advances up to the max.— without risking your guaranteed minimum price

## Average Price Contract

Move Now or Later, Price Basis Prior to Delivery, Futures Fixed with Averaging a Time Period Taking some of the frustration out of marketing your grain, the Average Price Contract will average the close during a set time period establishing the futures portion of your contract. (\$.05/bu. service fee).

#### Flat Price Contract

Lock in total price at one time

Set the futures, basis, and delivery period on a certain amount of bushels. Example: Dec corn for fall delivery is trading \$4.00 and basis is –.10. You receive a check for \$3.90 per bushel, less applicable discounts.

# Contacts



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Dusty Voges – Grain Merchandiser Direct Line: 507-769-0647 Cell Phone: 507-995-2458 Email: Dusty.Voges@POET.com

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General Numbers: Grain Buyers: 507-769-0650 Toll Free: 866-862-3835 Email: Nathen.Smith@<u>POET.COM</u>

Tucker Berg - Dry Distillers Sales
Toll free: 888-327-8799

Cell: 605-366-0244 Email: Tucker.Berg@POET.COM

Direct Line: 605-965-6906

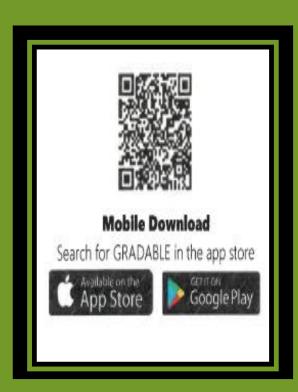


Nate Smith- Wet Distillers Grain Toll

free: 888-327-8799

Direct Line: 605-965-6923

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#### Do you want to....

- See contracts?
- See tickets
- Electronically sign your contract?
- Scan code